

## Tanning, Health & Beauty

4,Edinburgh Road, Walsall, West Midlands. WS5 3PQ
Tel: 0870 752 6040 Fax: 0870 787 3994

e-mail: sandra@mirage-uk.com

www.mirage-uk.com



Hugo Russell Q2 The Experience

20th, March 2003

Dear Hugo,

I just thought that I should put my feelings into words with regard to my taking the Q2 Energy Spa into my business.

The banner which I hired from you brought in many enquiries and quite a few treatment sales as a result. The comments from clients was very surprising and encouraging to say the least.

My staff or myself follow up every treatment with a telephone call within 24 hours to get comments as this is the only way to get a proper feed back. Many clients leave saying they don't feel much different other than maybe a little more relaxed. Then the real benefits begin to be seen later as is found with our follow up calls.

Many people when asked to think about things more deeply, realise that an ache or a pain which has been niggling them for some time has disappeared, most will say that they feel a little more energetic than usual first thing in the morning and certainly they have had a more satisfying night's sleep.

BUT, what prompted me to write to you was that we had one client who rang to complain of feeling sick and had a headache. We were so thrilled to hear this as it was obvious to us that she was going through a spell of serious detoxification and healing. Further, this client had been having a treatments with another well known machine and had nothing at all like this reaction despite having several treatments sessions. After we explained to her how and why we considered this to be a good sign, she was able to see why we had changed her onto the Q2.

I was really thrilled by this and look forward to explaining to many others that the initial "reaction" as they tend to put it, is really a good sign.

We are more than satisfied with the machine so far and are certain that we made the right decision in switching from our other less effective machine made and marketed by a company who has to remain anonymous. There really is no comparison. Thank you for introducing us to the Q2 Energy Spa.

You have my full permission to use this letter in it's entirety only. No portion should be separated and used in such way that it may then be taken out of context.

Best Regards

Sandra Ballantyne (Salon Owner)

aly ra